



# DON'T PANIC



---

# AWARDS READY?

Whether you're a start-up, a family run business or a corporate giant with international presence, there is an awards scheme out there for you. Award competitions are the perfect opportunity to reward the expertise and knowledge your organisation brings to that particular sector.

Being shortlisted for an award brings recognition and an opportunity to celebrate a great piece of work, a fantastic organisation, team or individual. It can motivate employees, promote your business to new customers, and act as an endorsement for your organisation. It can also help you to evaluate your work, provide clarity on your objectives and ambitions while crucially comparing yourself to competitors and even identify areas for improvement.

All those shortlisted receive an awards badge to help them shout about their success and have the opportunity to attend a major awards ceremony.

Even better you just might win and take away a prestigious trophy!

**If you're thinking of entering an awards competition, there are a few things to consider when planning and completing your entry that will give you the best chance of winning. This guide contains some of our key tips which you may find useful...**

---

# ONE.

## FOLLOW THE ENTRY INSTRUCTIONS

Each awards website includes full instructions on the 'How to Enter' page and you should also read the 'Terms & Conditions' of entry. Take note of the format your entry needs to be in, the time limits for work entered, how to make payment for your entry, the deadline date, the word count etc. Judges don't take kindly to incorrect or late entries!

# TWO.

## PICK THE RIGHT CATEGORY

You won't have a chance of winning if you enter your work into the wrong category - read the description and if you are still unsure, give us a ring as we're happy to offer advice. Remember that you aren't restricted to entering one category. If your campaign fits into more than one category you can enter as many as you wish but do ensure you tailor each entry form to the specific category criteria.

# THREE.

## READ THE JUDGING CRITERIA

Ensure your entry covers the judging criteria for the category you are entering, and answers all questions for your category. Judges can only mark you on what is included in your entry form so make sure all important information is included and all criteria adhered to.

# FOUR.

## STICK WITHIN THE WORD LIMIT

Judges may mark entries down, or even disqualify them, if they exceed the stated word limit. Please ensure your answers are clear and succinct - don't waffle! Judges love clear, concise entries - use bullet points or infographics to effectively illustrate points.

# FIVE.

## LINK YOUR RESULTS TO YOUR OBJECTIVES

If there is one thing that judges hate, it's when outcomes don't bear any relation to the objectives.

# SIX.

## EVIDENCE YOUR RESULTS

Judges love quantified results and want to see some proof of what you've achieved - include facts and figures, quotes from clients or the media, pictures and graphs.

---

## SEVEN.

### GET THE JUDGES ATTENTION

Remember that judges will be reading a large number of entries, so you need to make your entry memorable. Make sure your entry is passionate, tells an interesting story and is backed up with statistics and evidence.

## EIGHT.

### WATCH YOUR LANGUAGE!

Always write in clear, concise English, avoid jargon and never copy and paste from existing materials. Do ask someone to check your entry reads well and is free of typos.

## NINE.

### TAKE YOUR TIME

Winning award entries take time and effort to perfect. Again we'd highly recommend you get someone to proof read your entry before you submit it.

## TEN.

### GET APPROVAL

If you are submitting work on behalf of a client, make sure they are happy for you to do so. It would be devastating to spend days writing an entry and then have to withdraw it.

## ELEVEN.

### PROVIDE SUPPORTING MATERIALS

Use a selection of documents and URLs to provide context and background to your entry. These can be in Word, PDF or JPEG format and must be below 2MB each. If you would like to submit a video as supporting evidence, upload this to an online platform such as Youtube or Vimeo and provide the link to the video in the URL section of the entry form.

## TWELVE.

### PICTURE PERFECT

Attach a logo along with your entry form. This will be used in the awards presentation on the night should you be shortlisted. Ensure this represents your organisation and any clients you are working on behalf.

**DON'T  
PANIC**

**CONTACT DETAILS**

Don't Panic Projects Ltd  
60 Square Street  
Ramsbottom  
Bury  
Greater Manchester  
BLO 9AZ

+44 (0) 1706 828 855  
[info@dontpanicprojects.com](mailto:info@dontpanicprojects.com)  
[www.dontpanicprojects.com](http://www.dontpanicprojects.com)